

# THE ARDORTECH TEAM



### Left to right:

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John Loxton

Xanderie Jorna

**Brrett Felton** 

**Chad Fox** 

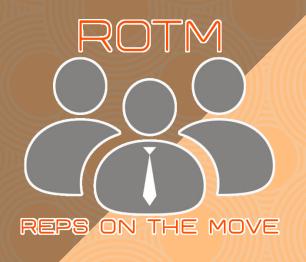
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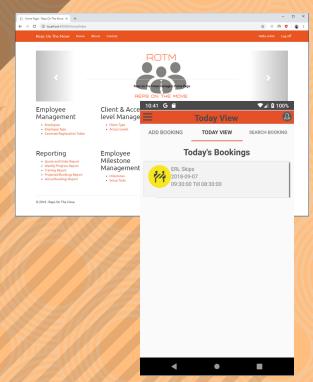
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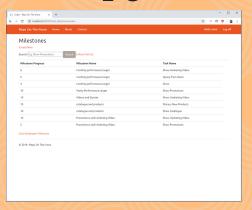




The Reps On The Move system is two-legged. On both mobile and on personal computer.

# Mobile Training Course Select the training courses you want to attend: Advanced Sales training 2018-10-08 Louw Hall 12:00:00-13:00:00 John Efficient daily routines 2018-10-08 Louw Hall 06:01:00-06:30:00 John

PC



## Goal:

The goal of the system is to make life life easier for sales reps and managers by reducing time being spent on admin related tasks.

# Functionality:

Here are some of the features that our system provides:

### **Employee Management -**

Managers can track sales reps' activities and set milestones and tasks for them in order to perform better.

Reporting - Managers can draw sales rep-specific reports in order to have a clear understanding of their performance.

Booking Management - Sales reps can set bookings and reminders for bookings with clients. Reps can also capture events at meetings.

Training Management - Sales reps can book for training sessions with an instructor if they are lacking in certain areas.

Client Management - Sales reps can manage their clients and client contacts in the system.

The sales reps make use of the mobile app because they are always on the go.

Managers make use of the computer application.